## Message Text

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PAGE 01 CAIRO 12774 181445Z

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**ACTION EB-07** 

INFO OCT-01 NEA-10 ISO-00 H-02 COME-00 EUR-12 /032 W

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R 181352Z DEC 75 FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 8656

**UNCLAS CAIRO 12774** 

E.O. 11652: NA TAGS: EIND EG

SUBJECT: ADVANCED FIBRE GLASS SHIP BULDING: CONGRESSIONAL INTEREST IN CONTRACT

REF: A. STATE 292861

B. CAIRO 11237

PLEASE INFORM CONGRESSMAN DON FUQUA THAT CONGEN ALEXANDRIA CONTACTED GOE PORTS & LIGHTS ADMINSTRATION ON DECEMBER 17 CONCERNING ADVANCED FIBRE GLASS SHIP BUILDING'S INTEREST IN TENDER FOR SHIP BUILDING. GOE OFFICIALS PROFESSED THAT THEY HAD NO KNOWLEDGE OF OFFER BY ADVANCED FIBRE GLASS SHIP BUILDING. FOLLOWING ADDITIONAL INFORMATION WAS DEVELOPED:

A. CONTRACT FOR SUPPLY OF EIGHT FIBRE GLASS HULL GENERAL SERVICE BOATS WILL MOST PROBABLY BE AWARDED TO BRITISH FIRM (REFTEL B) WHOSE PRICE PER BOAT IS APPROXIMATELY ONE HALF THAT OF ANY OTHER BID. (BRITISH BID PER BOAT IS L.E. 69,000 VS L.E. 130,000 FOR LOWEST U.S. BID).

B. SECOND MOST FAVOURED FOR CONTRACT IS JAPANESE FIRM BIDDING L.E. 110.000 PER BOAT.

C. PORTS AND LIGHTS INFORMS US THAT TWENTY EIGHT OFFERS FROM INTERNATIONAL FIRMS WERE RECEIVED INCLUDING FOUR U.S. FIRMS: BETRAM, CAMBLE, STRIKER AND HELIOPOLIS. ALL OFFERS RECEIVED AFTER AUGUST 18, 1975 WERE DISREGARDED. EILTS

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

Concepts: SHIPBUILDING INDUSTRY, CONTRACTS

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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a

Disposition Reason: Disposition Remarks:

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**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

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Subject: ADVANCED FIBRE GLASS SHIP BULDING: CONGRESSIONAL INTEREST IN CONTRACT

TAGS: EIND, EG To: STATE

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